PARE HAURAKI FISHING TRUST



ANNUAL PLAN 2012/2013

TABLE OF CONTENTS

| Strategic Objective 1 | 2 |
|-----------------------------------|---|
| Strategic Objective 2 | 3 |
| Strategic Objective 3 | 4 |
| Strategic Objective 4 | 5 |
| Strategic Objective 5 | 6 |
| Strategic Objective 6 | 7 |
| Strategic Objective 6 (Continued) | 8 |
| PHFT Budget 2012/2013 | 9 |



Convene AGM of the PHFT and achieve quorum requirements.

- AGM is convened as per Trust Deed requirements.
- Consolidation and audits of PHAHL and PHFT completed in timely manner.
- Trust to consider review of quorum requirements and other changes to the Trust Deed as may be considered appropriate.



Build relationship with AHC and confirm direction of the Company

- Convene at least 1 meeting between PHFT and PHAHL for 2013 year and for Executive's to meet as required.
- Review key documents such as Statement of Corporate Intent and Financial Investment Policy.
- Review appointments to the AHC both independent directors and PHFT trustees.
- Receive and approve AHC Annual plan setting out:
 - o Key strategies or use and development of fisheries assets it holds
 - o Expected financial return on settlement assets
 - o Its program to manage sale of ace
 - o Its program to reorganize settlement quota held by it
 - o Any proposal to change company's constitution



Complete transfer of aquaculture pre-commencement settlement assets from Crown and Te Ohu Kaimoana

Waikato:-

- Update Dispute Agreement with Waikato.
- Complete interim arrangement and sign Allocation Agreement with Te Ohu Kaimoana.
- Engage in dispute resolution process.
- Settlement agreed and transferred by end of June 2013.

Bay of Plenty:-

Complete Agreements with Crown and Te Ohu Kaimoana.

Page 4



Complete transfer of aquaculture settlement assets from Crown and Te Ohu Kaimoana regarding all new water space and other arrangements.

- Complete transfer of 20% of all new water space in EW Region to the Trust (Area B, Area C).
- Assess options for allocation of space (ie 300ha finfish farm) and strategies for implementation of aquaculture settlement.
- Complete interim arrangement and sign Allocation Agreement with Te Ohu Kaimoana.
- Engage dispute resolution process.
- Ensure Hauraki involvement and participation across regions where new space is being promulgated.



Complete transfer of fisheries settlement assets from Te Ohu Kaimoana.

- Complete interim arrangement and sign Allocation Agreement with Te Ohu Kaimoana.
- Engage dispute resolution process.
- Complete negotiations with Ngati Wai regarding Aotea.
- Engage in discussions with Ngati Whatua and establish process for resolving dispute.



To ensure PHFT is appropriately structured to meet objectives and legislative requirements and is developed as a stand-alone entity.

- Review its own Strategic Directions.
- Implement Service Agreement between HMTB and PHFT confirming :
 - o Services that HMTB will administer (Grants) on behalf of the Trust.
 - o Shared services "Managerial, Administrative, Financial Communication strategy and Iwi Register".
 - o Cost.
- Develop active communication strategy (website, 1/4rly newsletters, logo, letterhead etc) to establish PHFT as stand-alone entity.
- Review distribution of benefits or consider payment of dividends for 2014 year.



STRATEGIC OBJECTIVE 6 (continued)

- Ensure settlement rights are protected.
- Provide induction for new trustees where required.
- Host the Maori Seafood Conference with Te Ohu Kaimoana and Treaty Tribes Coalition.
- Minimum of four Trust meetings conducted over the year
 - o Schedule approved and proper notice given.
 - o Papers made available at least 5 working days prior to the meeting.
- Increase Tribal Register
 - o Enhance registration & approval process
 - o Maintain updates

PHFT BUDGET 2012/2013

| Surplus(Deficit) This Year | Total Expenses | Care Giving Expenses | Corporate Costs | Printing & Stationery | Grants | Director Costs | Hui Costs | Vehicle Costs | Financial Costs | Media Communications | Computer Costs | Telecommunications | Professional Services | Staff Costs | Occupancy Costs | EXPENDITURE | Total Income | Carried Forward Income | External Income | INCOME | | PHFT BUDGET 2012/2013 |
|----------------------------|----------------|----------------------|-----------------|-----------------------|---------|----------------|-----------|---------------|-----------------|----------------------|----------------|--------------------|-----------------------|-------------|-----------------|-------------|--------------|------------------------|-----------------|--------|-------|-----------------------|
| 43,627 | 956,373 | 0 | 0 | 7,100 | 492,000 | 43,000 | 11,600 | 6,550 | 34,162 | 3,150 | 0 | 2,200 | 326,211 | 29,000 | 1,400 | | 1,000,000 | 0 | 1,000,000 | | TOTAL | PHFT age 9 |

